National HBPA, Inc. Executive Committee 2012 Summer Convention – Altoona, Iowa Saturday, June 30, 2012

The National HBPA, Inc. Executive Committee meeting was brought to order by President Joe Santanna. Attendance was taken and the following people were present:

Members Stephanie Beattie

Phil Combest*proxy to Kent Stirling

Mark Doering Leroy Gessmann Ed Hagan (advisory)

Rick Hiles Bob Jeffries Ron Maus Robin Richards Joe Santanna

Todd Veerhusen*proxy to Lynne Schuller Donnie K. Von Hemel*proxy to Justin Cassity

Bill Walmsley

Absent

Tom Metzen, Sr.

NHBPA Convention Sponsor/Industry Organizations Presentation

- Equineline.com's Susan Martin National Sponsor
- 1. **Motion** to ratify the 2012 Spring Executive Committee minutes.

Motioned by Bill Walmsley. Seconded by Stephanie Beattie. Motion Passed Unanimously.

2011 Industry Service Award -

Marty Maline (KHBPA) for 35 years of service to Horsemen and women.

----- EXECUTIVE SESSION -----

President's Report - Santanna

- NHBPA Employee changes
- Kudos to CEO Phil Hanrahan on getting out and meeting other industry players

Secretary/Treasurer's Report - Bill Walmsley

2011 NHBPA Budgeted loss of -\$20,000, actual profit of \$21,100 2011 NHAC Budgeted loss of -\$47,770, actual loss of -\$49,200 (\$1,500 above budget)

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2012 Year-To-Date Financials:

NHBPA budgeted a loss of -\$45,000 annually (-\$18,000 loss prorated); actual unaudited profit is \$18,000, a swing of \$36,000.

NHAC budgeted a loss of -\$40,000 annually (-\$16,500 loss prorated); actual unaudited loss of -\$10,000 (-\$12,500 loss is *The Horsemen's Journal*)

Horsemen's Credit Union Update - Hanrahan

• Mid-July business plan should be finished – Proposal for Winter 2013 Convention.

Technology Initiative Update - Hanrahan

• Paladin Capitol Partners 90 days out from having product

Legal Update - Kevin Henry, Sturgill, Turner, Barker & Moloney

• Model Horsemen's Contract

Legal Update - Peter Ecabert

 National HBPA office corporate restructuring taxes, Foundation bylaws in works, Risk Purchasing Group (Insurance)

National Counsel's left the meeting & discussion ensued on how NHBPA will move forward

2. **Motion** that in light of budget constraints we eliminate the month-to-month agreement with Sturgill, Turner, Barker & Moloney after July 31st and form a subcommittee to examine the legal retainer issue going forward.

Motioned by Justin Cassity. Seconded by Bill Walmsley. Motion Passed Unanimously.

Legislative Affairs Update - Brian Fitzgerald

Corporate Structure Report - Hanrahan

Claiming Crown hosted by Gulfstream Park & FHBPA December 1, 2012

Affiliate Update

• Alabama HBPA Update - Dr. David Harrington

New Business

 Charles Town HBPA Dues Relief Request - Maria Catignani Request withdrawn

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FYI from Dave Basler, OHBPA – Velocity Wagering Ltd. is based on Isle of Man, offshore rebate shop owned by Churchill Downs Inc.

Old Business

2012 Fall Executive Committee Meeting - location undetermined

2013 Winter Convention - Clearwater Beach, FL Sheraton Sand Key Resort

New Mexico Dues Reduction Request Follow-Up – Justin Cassity Jack McGrail, ED, NMHA is in attendance and will be getting info to National shortly.

3. **Motion** to adjourn. Motion passed unanimously.