



# HBPA EXPORT SIGNAL APPROVAL PROCESS



**NATIONAL HBPA  
2014 SUMMER CONVENTION OKLAHOMA**

**MODERATOR - BOB REEVES**

**PANELISTS  
KENT STIRLING-MARTY MALINE-JON MOSS**



# HBPA EXPORT SIGNAL APPROVAL PROCESS



- DOES YOUR RACING ASSOCIATION SUBMIT TO YOUR HBPA A WRITTEN LIST OF THE OUT-OF-STATE SITES THEY PROPOSE TO ACCEPT WAGERS ON YOUR RACES?



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- DOES THE LIST ITEMIZE THE PROPOSED HOST FEES FOR EACH LOCATION?



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- **WHEN YOU RESPOND BACK TO THE RACING ASSOCIATIONS REQUEST, DO YOU INCLUDE ANY OTHER TERMS AND CONDITIONS THE OUT OF STATE LOCATIONS MUST MEET BEFORE ACCEPTING WAGERS ON YOUR RACES?**



# HBPA EXPORT SIGNAL APPROVAL PROCESS



- **FOR WHAT PERIOD OF TIME DO YOU AUTHORIZE WAGERING UNTIL YOUR AUTHORIZATION EXPIRES?**



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- **HOW DO YOU HANDLE  
ADDITIONAL LOCATIONS NOT  
INCLUDED ON THE INITIAL  
REQUEST LIST?**



# HBPA EXPORT SIGNAL APPROVAL PROCESS



- **BRIEFLY DISCUSS HOW THE PROCESS DIFFERS FOR YOUR AUTHORIZATION OF ADW ACCEPTING WAGERS ON YOUR RACES.**

# NATIONAL HBPA



## HORSEMEN HELPING HORSEMEN